

【For Immediate Release】

Ping An OneConnect Bank Announces FY2021 Financial Results – Illustrating Rapid Business Growth Gross Revenue Triples, 18X Increase in Loan Volume

Brings Novel Virtual Banking Services to SMEs

- *A surge seen in PAOB's business performance, steadily increasing in core profitability with total income growing by 3.3 times to HK\$34.01 million and total loans and advances to customers showing an expansion of more than 18.5 times to HK\$1.36 billion*
- *Demonstrating commitment to the goal of financial inclusion, 26%¹ of PAOB's customers stated they had never obtained a loan from other banks. PAOB accounted for 25%² of total market share for "80% Guarantee Product" and "90% Guarantee Product" under "SME Financing Guarantee Scheme"*
- *Robust risk management and quality of assets remains healthy with only one non-performing loan*

29 April 2022, Hong Kong – Ping An OneConnect Bank (Hong Kong) Limited ("Ping An OneConnect Bank" or "PAOB") today announced its financial results for the year ended on 31 December 2021. Despite pandemic-related business interruption last year, PAOB managed to perform well with total income and loans growing by 3.3 times and 18.5 times respectively year-on-year with all key indicators recording satisfactory performance.

PAOB recorded satisfactory growth in major business activities with total income reaching to HK\$34.01 million during the year. As of 31 December 2021, loans and advances to customers expanded by more than 18.5 times year-on-year to HK\$1.36 billion while customer deposits amounted to HK\$1.65 billion, representing an increase of 2.4 times year-on-year.

As the first virtual bank in Hong Kong providing banking services for SMEs, PAOB has always been working with SMEs to provide flexible and efficient banking services alleviating financing and business expansion needs. PAOB is the first virtual bank to participate in the "SME Financing Guarantee Scheme" by the Hong Kong Mortgage Corporation Limited providing a "80% Guarantee Product" and a "90% Guarantee Product" to SMEs. PAOB held a quarter of the total market share in the second half of the year in 2021. Leveraging alternative data, PAOB can better assess the financial needs and the loan risk of the SMEs in a holistic and accurate manner. Among customers whose loans were approved by PAOB, 26% stated they had never obtained a loan from other banks; 6% were start-ups that received unsecured loans. Even those obtaining loans from other banks, 75% had never received an unsecured loan from a bank. PAOB has filled a gap in SME banking and helped enhance financial inclusion.

¹ Among customers whose loans were approved by PAOB.

² In terms of number of guarantee approved from 3 July to 31 December 2021.



Despite a challenging business environment brought on by the pandemic, PAOB maintained healthy asset quality with a solid risk management structure and provisioning policies. Over the year, only one case of non-performing loan was recorded reflecting PAOB's outstanding risk management capabilities.

Meanwhile, PAOB has proactively been involved in financial technology development in Hong Kong and was the first virtual bank to participate in the "Commercial Data Interchange" data infrastructure and "eTradeConnect", a blockchain-based trade finance platform, led by Hong Kong Monetary Authority. PAOB has been also actively responding to the need for open API development for the banking sector and the broader development of financial technology as promoted by the regulatory authority.

Mr. Ryan Fung, Chief Executive of PAOB said, "As the first virtual bank specialising in SME banking services, we laid a solid business foundation over the year and saw rapid growth in our business. With social restriction measures lifting gradually, the market environment is expected to recover leading to an increase in the demand for loans among SMEs. We will continue to provide efficient banking services to SMEs in support of business development."

Looking ahead, PAOB is in exploration for more partnership opportunities and join hands in expanding the ecosystem of financial technology enabling customers to enjoy a seamless banking experience. PAOB will continue to work towards getting a higher market share and play a pioneering role in SME banking.

For the full report of PAOB's 2021 financial statement, please visit: www.paob.com.hk

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About Ping An OneConnect Bank (Hong Kong) Limited

Ping An OneConnectBank (Hong Kong) Limited (“PAOB”), a wholly-owned subsidiary of OneConnect Financial Technology Co., Ltd. (“OneConnect”) (NYSE:OCFT) and a member of Ping An Insurance (Group) Company of China Ltd. (“Ping An”) (HKEx:2318; SSE:601318), is committed to establishing a virtual banking ecosystem by optimising customer-centric services through its innovation and sophisticated technology. PAOB was granted a virtual banking licence by the Hong Kong Monetary Authority in May 2019. PAOB is developing diverse business segments including retail banking and SME banking.